# Please take this quick survey before we start



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# Setting the the scene



"And he humbled you and let you hunger and fed you with manna, which you did not know, nor did your fathers know, that he might make you know that man does not live by bread alone, but man lives by every word that comes from the mouth of the Lord."

Deuteronomy 8:3 (ESV)

## The problem



For the Lord your God is bringing you into a good land, a land of brooks of water, of fountains and springs, flowing out in the valleys and hills, a land of wheat and barley, of vines and fig trees and pomegranates, a land of olive trees and honey, a land in which you will eat bread without scarcity, in which you will lack nothing ...

Deuteronomy 8:7-9 (ESV)

# The warning



Beware lest you say in your heart, 'My power and the might of my hand have gotten me this wealth.' You shall remember the Lord your God, for it is he who gives you power to get wealth

Deuteronomy 8:17-18 (ESV)

#### This warning is for us.

• Sacrifice?



- Sacrifice?
- Relationships?



- Sacrifice?
- Relationships?
- Impact?



- Sacrifice?
- Relationships?
- Impact?
- Joy?



#### Give matrix

A comprehensive framework for generosity identity, vision, and execution





#### Motivation

Your motivation is the core driver behind your generosity. It's the fuel that pushes you to the next level.



#### Problem

Your problems are the brokenness that God invites you to step into, your calling and conviction.



#### Solution

Your solutions are the ways you bring light into your problems directly or through ministries and movements.



#### Allocation

Your allocation is how you determine how much to give from whatever God has entrusted you with.



#### Timing

Your timing is how you determine when you give during the year and throughout your life.



#### Transfer

Your transfer is how you move money and resources into the hands of those in need or those at work.



#### Integration

Your integration is how your giving integrates into the broader picture of your time, talent, treasure, and prayer.



#### Mobilization

Your mobilization is how you inspire and encourage other givers to magnify their generosity.



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Your motivation is the core driver behind your generosity. It's the fuel that pushes you to the next level.



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Your problems are the brokenness that God invites you to step into, your calling and conviction.



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#### Allocation (\$\frac{1}{5}\)

- 1. Spontaneous Giving
- 2. Giving Goal
- 3. Percentage Giving
- 4. Incremental Percentage
- 5. Financial Finish Line



#### Allocation (\$\frac{1}{5}\)

- 1. Spontaneous Giving
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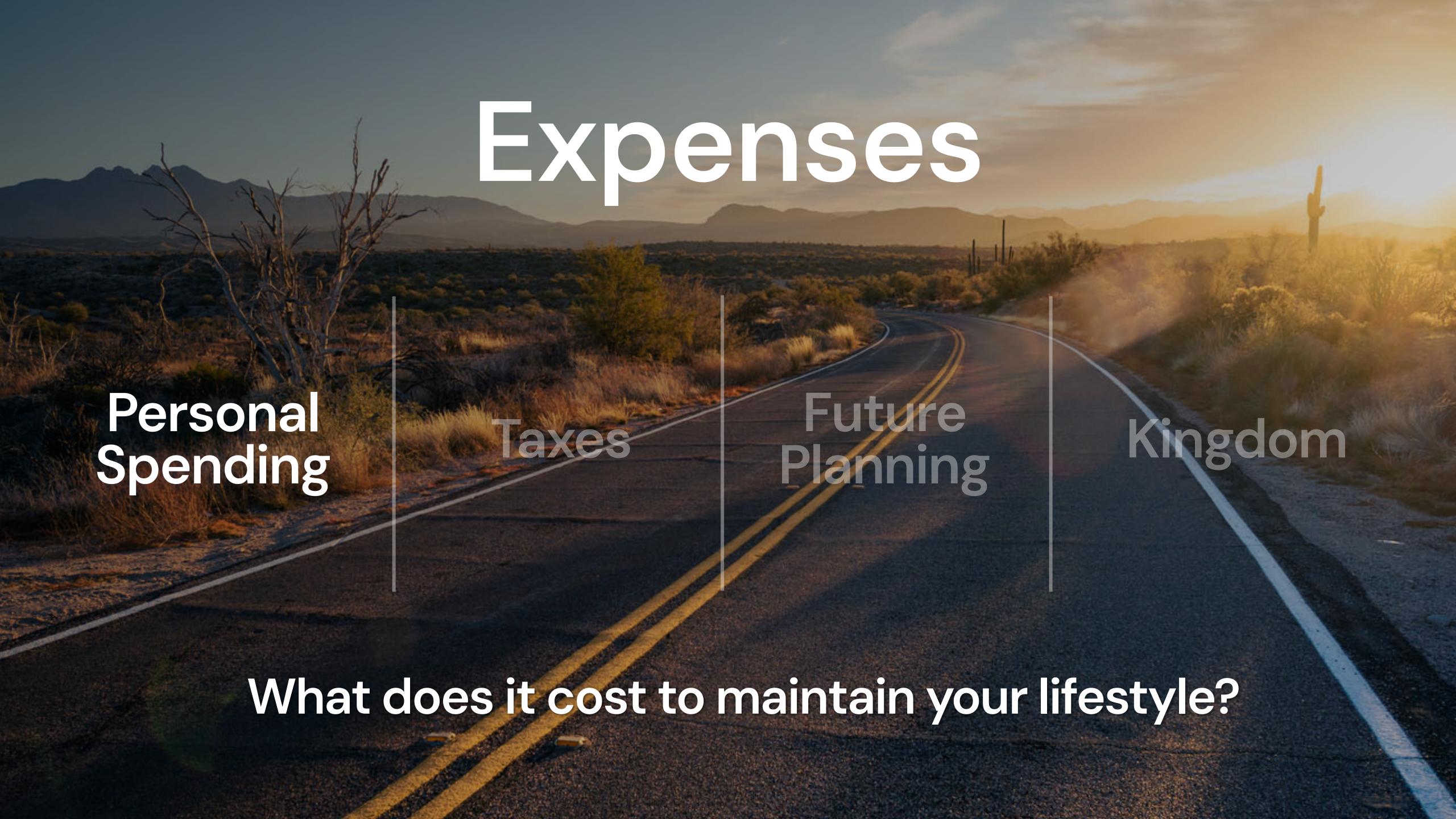
















### What is your current monthly spending?



#### Spending includes...

- Personal debt (credit cards, student loans)
- Housing (primary mortgage, second home, etc)
- Food and transportation
- Insurance
- Entertainment, leisure, travel
- Healthcare
- Home maintenance

#### Does not include...

- Investing, real estate investments, impact investing
- Business expenses, business travel
- Savings or retirement
- Giving, tithe, ministry work, missions trips, generosity







### Lifestyle in the top 55% of Americans

1	2	3	4	5	6
people	people	people	people	people	people
\$2,921	\$4,052	\$5,026	\$6,001	\$6,975	\$7,933

### Lifestyle in the top 55% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$2,921	\$4,052	\$5,026	\$6,001	\$6,975	\$7,933
\$3,005	\$4,165	\$5,169	\$6,173	\$7,177	\$8,135

### Lifestyle in the top 54% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$2,921	\$4,052	\$5,026	\$6,001	\$6,975	\$7,933
\$3,005	\$4,165	\$5,169	\$6,173	\$7,177	\$8,135
\$3,086	\$4,165 \$4,276	\$5,308	\$6,341	\$7,374	\$8,331

### Lifestyle in the top 53% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,005	\$4,165	\$5,169	\$6,173	\$7,177	\$8,135
\$3,086	\$4,276	\$5,308	\$6,341	\$7,374	\$8,331
\$3,134	\$4,276 \$4,341	\$5,391	\$6,440	\$7,490	\$8,447

### Lifestyle in the top 52% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,086	\$4,276	\$5,308	\$6,341	\$7,374	\$8,331
\$3,134	\$4,341	\$5,391	\$6,440	\$7,490	\$8,447
\$3,214	\$4,341 \$4,449	\$5,527	\$6,604	\$7,682	\$8,639

### Lifestyle in the top 51% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,134	\$4,341	\$5,391	\$6,440	\$7,490	\$8,447
\$3,214	\$4,449	\$5,527	\$6,604	\$7,682	\$8,639
\$3,295	\$4,449 \$4,559	\$5,665	\$6,772	\$7,871	\$8,834

### Lifestyle in the top 50% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,214	\$4,449	\$5,527	\$6,604	\$7,682	\$8,639
\$3,295	\$4,559	\$5,665	\$6,772	\$7,871	\$8,834
\$3,347	\$4,628	\$5,753	\$6,878	\$7,979	\$8,958

### Lifestyle in the top 49% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,295	\$4,559	\$5,665	\$6,772	\$7,871	\$8,834
\$3,347	\$4,628	\$5,753	\$6,878	\$7,979	\$8,958
\$3,438	\$4,628 \$4,751	\$5,908	\$7,065	\$8,170	\$9,176

### Lifestyle in the top 48% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,347	\$4,628	\$5,753	\$6,878	\$7,979	\$8,958
\$3,438	\$4,751	\$5,908	\$7,065	\$8,170	\$9,176
\$3,505	\$4,751 \$4,843	\$6,023	\$7,204	\$8,312	\$9,339

## Lifestyle in the top 47% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,438	\$4,751	\$5,908	\$7,065	\$8,170	\$9,176
\$3,505	\$4,843	\$6,023	\$7,204	\$8,312	\$9,339
\$3,588	\$4,954	\$6,164	\$7,204 \$7,374	\$8,485	\$9,537

## Lifestyle in the top 46% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,505	\$4,843	\$6,023	\$7,204	\$8,312	\$9,339
\$3,588	\$4,954	\$6,164	\$7,374	\$8,485	\$9,537
\$3,675	\$5,073	\$6,313	\$7,554	\$8,668	\$9,748

### Lifestyle in the top 45% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,588	\$4,954	\$6,164	\$7,374	\$8,485	\$9,537
\$3,675	\$5,073	\$6,313	\$7,554	\$8,668	\$9,748
\$3,756	\$5,181	\$6,450	\$7,719	\$8,837	\$9,941

# Lifestyle in the top 44% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,675	\$5,073	\$6,313	\$7,554	\$8,668	\$9,748
\$3,756	\$5,181	\$6,450	\$7,719	\$8,837	\$9,941
\$3,847	\$5,305	\$6,606	\$7,897	\$9,029	\$10,161

## Lifestyle in the top 43% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,756	\$5,181	\$6,450	\$7,719	\$8,837	\$9,941
\$3,847	\$5,305	\$6,606	\$7,897	\$9,029	\$10,161
\$3,923	\$5,410	\$6,738	\$8,035	\$9,191	\$10,357

## Lifestyle in the top 42% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,847	\$5,305	\$6,606	\$7,897	\$9,029	\$10,161
\$3,923	\$5,410	\$6,738	\$8,035	\$9,191	\$10,357
	\$5,526				

# Lifestyle in the top 41% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,923	\$5,410	\$6,738	\$8,035	\$9,191	\$10,357
\$3,998	\$5,526	\$6,884	\$8,189	\$9,371	\$10,583
\$4,094	\$5,675	\$7,073	\$8,387	\$9,602	\$10,873

# Lifestyle in the top 40% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,998	\$5,526	\$6,884	\$8,189	\$9,371	\$10,583
\$4,094	\$5,675	\$7,073	\$8,387	\$9,602	\$10,873
\$4,172	\$5,796	\$7,225	\$8,547	\$9,790	\$11,108

# Lifestyle in the top 39% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,094	\$5,675	\$7,073	\$8,387	\$9,602	\$10,873
\$4,172	\$5,796	\$7,225	\$8,547	\$9,790	\$11,108
\$4,256	\$5,796	\$7,391	\$8,720	\$9,993	\$11,363

# Lifestyle in the top 38% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,172	\$5,796	\$7,225	\$8,547	\$9,790	\$11,108
\$4,256	\$5,927	\$7,391	\$8,720	\$9,993	\$11,363
\$4,309	\$5,927 \$6,010	\$7,495	\$8,830	\$10,122	\$11,523

# Lifestyle in the top 37% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,256	\$5,927	\$7,391	\$8,720	\$9,993	\$11,363
\$4,309	\$6,010	\$7,495	\$8,830	\$10,122	\$11,523
\$4,395	\$6,144	\$7,663	\$9,006	\$10,338	\$11,782

## Lifestyle in the top 36% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,309	\$6,010	\$7,495	\$8,830	\$10,122	\$11,523
\$4,395	\$6,144	\$7,663	\$9,006	\$10,338	\$11,782
\$4,476	\$6,144 \$6,269	\$7,822	\$9,173	\$10,551	\$12,026

## Lifestyle in the top 35% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,395	\$6,144	\$7,663	\$9,006	\$10,338	\$11,782
\$4,476	\$6,269	\$7,822	\$9,173	\$10,551	\$12,026
				\$10,818	

# Lifestyle in the top 34% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,476	\$6,269	\$7,822	\$9,173	\$10,551	\$12,026
\$4,578	\$6,427	\$7,995	\$9,382	\$10,818	\$12,333
\$4,666	\$6,427	\$8,146	\$9,564	\$11,051	\$12,600

# Lifestyle in the top 33% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,578	\$6,427	\$7,995	\$9,382	\$10,818	\$12,333
\$4,666	\$6,565	\$8,146	\$9,564	\$11,051	\$12,600
\$4,767	\$6,722	\$8,318	\$9,772	\$11,051 \$11,317	\$12,905

# Lifestyle in the top 32% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,666	\$6,565	\$8,146	\$9,564	\$11,051	\$12,600
\$4,767	\$6,722	\$8,318	\$9,772	\$11,317	\$12,905
\$4,863	\$6,722 \$6,870	\$8,482	\$9,969	\$11,569	\$13,194

# Lifestyle in the top 31% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,767	\$6,722	\$8,318	\$9,772	\$11,317	\$12,905
\$4,863	\$6,870	\$8,482	\$9,969	\$11,569	\$13,194
\$4,986	\$6,870	\$8,692	\$10,222	\$11,894	\$13,566

# Lifestyle in the top 30% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,863	\$6,870	\$8,482	\$9,969	\$11,569	\$13,194
\$4,986	\$7,062	\$8,692	\$10,222	\$11,894	\$13,566
\$5,056	\$7,171	\$8,811	\$10,222 \$10,379	\$12,079	\$13,778

# Lifestyle in the top 29% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,986	\$7,062	\$8,692	\$10,222	\$11,894	\$13,566
\$5,056	\$7,171	\$8,811	\$10,379	\$12,079	\$13,778
\$5,188	\$7,376	\$9,036	\$10,379 \$10,675	\$12,425	\$14,164

# Lifestyle in the top 28% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,056	\$7,171	\$8,811	\$10,379	\$12,079	\$13,778
\$5,188	\$7,376	\$9,036	\$10,675	\$12,425	\$14,164
\$5,289	\$7,533	\$9,208	\$10,675 \$10,902	\$12,691	\$14,461

## Lifestyle in the top 27% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,188	\$7,376	\$9,036	\$10,675	\$12,425	\$14,164
\$5,289	\$7,533	\$9,208	\$10,902	\$12,691	\$14,461
\$5,397	\$7,700	\$9,392	\$10,902	\$12,975	\$14,777

### Lifestyle in the top 26% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,289	\$7,533	\$9,208	\$10,902	\$12,691	\$14,461
\$5,397	\$7,700	\$9,392	\$11,145	\$12,975	\$14,777
\$5,524	\$7,889	\$9,609	\$11,145 \$11,431	\$13,311	\$15,152

#### Lifestyle in the top 25% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,397	\$7,700	\$9,392	\$11,145	\$12,975	\$14,777
\$5,524	\$7,889	\$9,609	\$11,431	\$13,311	\$15,152
\$5,651	\$8,061	\$9,826	\$11,431 \$11,717	\$13,646	\$15,525

#### Lifestyle in the top 24% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,524	\$7,889	\$9,609	\$11,431	\$13,311	\$15,152
\$5,651	\$8,061	\$9,826	\$11,717	\$13,646	\$15,525
\$5,779	\$8,234	\$10,043	\$11,717 \$12,004	\$13,976	\$15,899

### Lifestyle in the top 23% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,651	\$8,061	\$9,826	\$11,717	\$13,646	\$15,525
\$5,779	\$8,234	\$10,043	\$12,004	\$13,976	\$15,899
\$5,933	\$8,442	\$10,314	\$12,004 \$12,351	\$14,371	\$16,352

# Lifestyle in the top 22% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,779	\$8,234	\$10,043	\$12,004	\$13,976	\$15,899
\$5,933	\$8,442	\$10,314	\$12,351	\$14,371	\$16,352
\$6,106	\$8,677	\$10,637	\$12,351 \$12,741	\$14,815	\$16,861

#### Lifestyle in the top 21% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,933	\$8,442	\$10,314	\$12,351	\$14,371	\$16,352
\$6,106	\$8,677	\$10,637	\$12,741	\$14,815	\$16,861
\$6,223	\$8,835	\$10,854	\$12,741 \$13,003	\$15,114	\$17,204

#### Lifestyle in the top 20% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,106	\$8,677	\$10,637	\$12,741	\$14,815	\$16,861
\$6,223	\$8,835	\$10,854	\$13,003	\$15,114	\$17,204
\$6,381	\$9,048	\$10,854 \$11,148	\$13,357	\$15,517	\$17,666

# Lifestyle in the top 19% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,223	\$8,835	\$10,854	\$13,003	\$15,114	\$17,204
\$6,381	\$9,048	\$11,148	\$13,357	\$15,517	\$17,666
\$6,544	\$9,269	\$11,148 \$11,452	\$13,724	\$15,936	\$18,146

### Lifestyle in the top 18% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,381	\$9,048	\$11,148	\$13,357	\$15,517	\$17,666
\$6,544	\$9,269	\$11,452	\$13,724	\$15,936	\$18,146
\$6,736	\$9,528	\$11,452 \$11,809	\$14,145	\$16,427	\$18,709

## Lifestyle in the top 17% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,544	\$9,269	\$11,452	\$13,724	\$15,936	\$18,146
\$6,736	\$9,528	\$11,809	\$14,145	\$16,427	\$18,709
\$6,938	\$9,809	\$11,809 \$12,197	\$14,600	\$16,960	\$19,320

# Lifestyle in the top 16% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,736	\$9,528	\$11,809	\$14,145	\$16,427	\$18,709
\$6,938	\$9,809	\$12,197	\$14,600	\$16,960	\$19,320
\$7,143	\$9,809 \$10,095	\$12,590	\$15,062	\$17,501	\$19,940

#### Lifestyle in the top 15% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,938	\$9,809	\$12,197	\$14,600	\$16,960	\$19,320
\$7,143	\$10,095	\$12,590	\$15,062	\$17,501	\$19,940
\$7,355	\$10,095	\$12,999	\$15,542	\$18,063	\$20,584

# Lifestyle in the top 14% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$7,143	\$10,095	\$12,590	\$15,062	\$17,501	\$19,940
\$7,355	\$10,407	\$12,999	\$15,542	\$18,063	\$20,584
\$7,595	\$10,407 \$10,772	\$13,459	\$16,082	\$18,696	\$21,309

## Lifestyle in the top 13% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$7,355	\$10,407	\$12,999	\$15,542	\$18,063	\$20,584
\$7,595	\$10,772	\$13,459	\$16,082	\$18,696	\$21,309
\$7,859	\$10,772	\$13,960	\$16,676	\$19,392	\$22,107

### Lifestyle in the top 12% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$7,595	\$10,772	\$13,459	\$16,082	\$18,696	\$21,309
\$7,859	\$11,174	\$13,960	\$16,676	\$19,392	\$22,107
\$8,107	\$11,174 \$11,551	\$14,423	\$17,235	\$20,046	\$22,857

## Lifestyle in the top 11% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$7,859	\$11,174	\$13,960	\$16,676	\$19,392	\$22,107
\$8,107	\$11,551	\$14,423	\$17,235	\$20,046	\$22,857
\$8,457	\$11,551 \$12,085	\$15,079	\$18,025	\$20,972	\$23,919

### Lifestyle in the top 10% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$8,107	\$11,551	\$14,423	\$17,235	\$20,046	\$22,857
\$8,457	\$12,085	\$15,079	\$18,025	\$20,972	\$23,919
\$8,801	\$12,085	\$15,720	\$18,799	\$21,878	\$24,857

# Lifestyle in the top 9% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$8,457	\$12,085	\$15,079	\$18,025	\$20,972	\$23,919
\$8,801	\$12,608	\$15,720	\$18,799	\$21,878	\$24,857
\$9,276	\$12,608 \$13,332	\$16,607	\$19,870	\$23,133	\$26,133

# Lifestyle in the top 8% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$8,801	\$12,608	\$15,720	\$18,799	\$21,878	\$24,857
\$9,276	\$13,332	\$16,607	\$19,870	\$23,133	\$26,133
\$9,789	\$13,332 \$14,067	\$17,519	\$20,970	\$24,381	\$27,444

### Lifestyle in the top 7% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$9,276	\$13,332	\$16,607	\$19,870	\$23,133	\$26,133
\$9,789	\$14,067	\$17,519	\$20,970	\$24,381	\$27,444
\$10,468	\$14,067 \$14,986	\$18,676	\$22,367	\$25,833	\$29,109

# Lifestyle in the top 6% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$9,789	\$14,067	\$17,519	\$20,970	\$24,381	\$27,444
\$10,468	\$14,986	\$18,676	\$22,367	\$25,833	\$29,109
\$10,468 \$11,387	\$16,229	\$20,244	\$24,236	\$27,800	\$31,262

# Lifestyle in the top 5% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$10,468	\$14,986	\$18,676	\$22,367	\$25,833	\$29,109
\$11,387	\$16,229	\$20,244	\$24,236	\$27,800	\$31,262
\$11,387	\$17,742	\$22,151	\$26,279	\$30,147	\$33,874

## Lifestyle in the top 4% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$11,387	\$16,229	\$20,244	\$24,236	\$27,800	\$31,262
\$12,406	\$17,742	\$22,151	\$26,279	\$30,147	\$33,874
\$12,406 \$13,928	\$20,061	\$24,961	\$29,402	\$33,641	\$37,879

# Lifestyle in the top 3% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$12,406	\$17,742	\$22,151	\$26,279	\$30,147	\$33,874
\$13,928	\$20,061	\$24,961	\$29,402	\$33,641	\$37,879
\$13,928 \$16,180	\$23,644	\$28,970	\$34,010	\$39,038	\$43,958

### Lifestyle in the top 2% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$13,928	\$20,061	\$24,961	\$29,402	\$33,641	\$37,879
\$16,180	\$23,644	\$28,970	\$34,010	\$39,038	\$43,958
\$21,258	\$23,644 \$30,822	\$37,640	\$44,337	\$50,928	\$57,519

#### Lifestyle in the top 1% of Americans

1	2	3	4	5	6
people	people	people	people	people	people
\$16,180	\$23,644	\$28,970	\$34,010	\$39,038	\$43,958
\$21,258	\$30,822	\$37,640	\$44,337	\$50,928	\$57,519



# What is the lowest budget you could sustain for 3 months?



#### Lifestyle in the top 1% of Americans

1	2	3	4	5	6
people	people	people	people	people	people
\$16,180	\$23,644	\$28,970	\$34,010	\$39,038	\$43,958
\$21,258	\$30,822	\$37,640	\$44,337	\$50,928	\$57,519

### Lifestyle in the top 2% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$13,928	\$20,061	\$24,961	\$29,402	\$33,641	\$37,879
\$16,180	\$23,644	\$28,970	\$34,010	\$39,038	\$43,958
\$21,258	\$23,644 \$30,822	\$37,640	\$44,337	\$50,928	\$57,519

# Lifestyle in the top 3% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$12,406	\$17,742	\$22,151	\$26,279	\$30,147	\$33,874
\$13,928	\$20,061	\$24,961	\$29,402	\$33,641	\$37,879
\$13,928 \$16,180	\$23,644	\$28,970	\$34,010	\$39,038	\$43,958

## Lifestyle in the top 4% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$11,387	\$16,229	\$20,244	\$24,236	\$27,800	\$31,262
\$12,406	\$17,742	\$22,151	\$26,279	\$30,147	\$33,874
\$12,406 \$13,928	\$20,061	\$24,961	\$29,402	\$33,641	\$37,879

# Lifestyle in the top 5% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$10,468	\$14,986	\$18,676	\$22,367	\$25,833	\$29,109
\$11,387	\$16,229	\$20,244	\$24,236	\$27,800	\$31,262
\$11,387	\$17,742	\$22,151	\$26,279	\$30,147	\$33,874

# Lifestyle in the top 6% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$9,789	\$14,067	\$17,519	\$20,970	\$24,381	\$27,444
\$10,468	\$14,986	\$18,676	\$22,367	\$25,833	\$29,109
\$10,468 \$11,387	\$16,229	\$20,244	\$24,236	\$27,800	\$31,262

### Lifestyle in the top 7% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$9,276	\$13,332	\$16,607	\$19,870	\$23,133	\$26,133
\$9,789	\$14,067	\$17,519	\$20,970	\$24,381	\$27,444
\$10,468	\$14,067 \$14,986	\$18,676	\$22,367	\$25,833	\$29,109

# Lifestyle in the top 8% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$8,801	\$12,608	\$15,720	\$18,799	\$21,878	\$24,857
\$9,276	\$13,332	\$16,607	\$19,870	\$23,133	\$26,133
\$9,789	\$13,332 \$14,067	\$17,519	\$20,970	\$24,381	\$27,444

# Lifestyle in the top 9% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$8,457	\$12,085	\$15,079	\$18,025	\$20,972	\$23,919
\$8,801	\$12,608	\$15,720	\$18,799	\$21,878	\$24,857
\$9,276	\$12,608 \$13,332	\$16,607	\$19,870	\$23,133	\$26,133

### Lifestyle in the top 10% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$8,107	\$11,551	\$14,423	\$17,235	\$20,046	\$22,857
\$8,457	\$12,085	\$15,079	\$18,025	\$20,972	\$23,919
\$8,801	\$12,085	\$15,720	\$18,799	\$21,878	\$24,857

## Lifestyle in the top 11% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$7,859	\$11,174	\$13,960	\$16,676	\$19,392	\$22,107
\$8,107	\$11,551	\$14,423	\$17,235	\$20,046	\$22,857
\$8,457	\$11,551 \$12,085	\$15,079	\$18,025	\$20,972	\$23,919

# Lifestyle in the top 12% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$7,595	\$10,772	\$13,459	\$16,082	\$18,696	\$21,309
\$7,859	\$11,174	\$13,960	\$16,676	\$19,392	\$22,107
\$8,107	\$11,174 \$11,551	\$14,423	\$17,235	\$20,046	\$22,857

# Lifestyle in the top 13% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$7,355	\$10,407	\$12,999	\$15,542	\$18,063	\$20,584
\$7,595	\$10,772	\$13,459	\$16,082	\$18,696	\$21,309
\$7,859	\$10,772	\$13,960	\$16,676	\$19,392	\$22,107

# Lifestyle in the top 14% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$7,143	\$10,095	\$12,590	\$15,062	\$17,501	\$19,940
\$7,355	\$10,407	\$12,999	\$15,542	\$18,063	\$20,584
\$7,595	\$10,407 \$10,772	\$13,459	\$16,082	\$18,696	\$21,309

## Lifestyle in the top 15% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,938	\$9,809	\$12,197	\$14,600	\$16,960	\$19,320
\$7,143	\$10,095	\$12,590	\$15,062	\$17,501	\$19,940
\$7,355	\$10,095	\$12,999	\$15,542	\$18,063	\$20,584

# Lifestyle in the top 16% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,736	\$9,528	\$11,809	\$14,145	\$16,427	\$18,709
\$6,938	\$9,809	\$12,197	\$14,600	\$16,960	\$19,320
\$7,143	\$9,809 \$10,095	\$12,590	\$15,062	\$17,501	\$19,940

# Lifestyle in the top 17% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,544	\$9,269	\$11,452	\$13,724	\$15,936	\$18,146
\$6,736	\$9,528	\$11,809	\$14,145	\$16,427	\$18,709
\$6,938	\$9,809	\$11,809 \$12,197	\$14,600	\$16,960	\$19,320

# Lifestyle in the top 18% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,381	\$9,048	\$11,148	\$13,357	\$15,517	\$17,666
\$6,544	\$9,269	\$11,452	\$13,724	\$15,936	\$18,146
\$6,736	\$9,528	\$11,452 \$11,809	\$14,145	\$16,427	\$18,709

# Lifestyle in the top 19% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,223	\$8,835	\$10,854	\$13,003	\$15,114	\$17,204
\$6,381	\$9,048	\$11,148	\$13,357	\$15,517	\$17,666
\$6,544	\$9,269	\$11,148 \$11,452	\$13,724	\$15,936	\$18,146

## Lifestyle in the top 20% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$6,106	\$8,677	\$10,637	\$12,741	\$14,815	\$16,861
\$6,223	\$8,835	\$10,854	\$13,003	\$15,114	\$17,204
\$6,381	\$9,048	\$10,854 \$11,148	\$13,357	\$15,517	\$17,666

### Lifestyle in the top 21% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,933	\$8,442	\$10,314	\$12,351	\$14,371	\$16,352
\$6,106	\$8,677	\$10,637	\$12,741	\$14,815	\$16,861
\$6,223	\$8,835	\$10,637 \$10,854	\$13,003	\$15,114	\$17,204

# Lifestyle in the top 22% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,779	\$8,234	\$10,043	\$12,004	\$13,976	\$15,899
\$5,933	\$8,442	\$10,314	\$12,351	\$14,371	\$16,352
\$6,106	\$8,677	\$10,637	\$12,351 \$12,741	\$14,815	\$16,861

# Lifestyle in the top 23% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,651	\$8,061	\$9,826	\$11,717	\$13,646	\$15,525
\$5,779	\$8,234	\$10,043	\$12,004	\$13,976	\$15,899
\$5,933	\$8,442	\$10,314	\$12,004 \$12,351	\$14,371	\$16,352

### Lifestyle in the top 24% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,524	\$7,889	\$9,609	\$11,431	\$13,311	\$15,152
\$5,651	\$8,061	\$9,826	\$11,717	\$13,646	\$15,525
\$5,779	\$8,234	\$10,043	\$11,717 \$12,004	\$13,976	\$15,899

#### Lifestyle in the top 25% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,397	\$7,700	\$9,392	\$11,145	\$12,975	\$14,777
\$5,524	\$7,889	\$9,609	\$11,431	\$13,311	\$15,152
\$5,651	\$8,061	\$9,826	\$11,431 \$11,717	\$13,646	\$15,525

#### Lifestyle in the top 26% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,289	\$7,533	\$9,208	\$10,902	\$12,691	\$14,461
\$5,397	\$7,700	\$9,392	\$11,145	\$12,975	\$14,777
\$5,524	\$7,889	\$9,609	\$11,145 \$11,431	\$13,311	\$15,152

#### Lifestyle in the top 27% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,188	\$7,376	\$9,036	\$10,675	\$12,425	\$14,164
\$5,289	\$7,533	\$9,208	\$10,902	\$12,691	\$14,461
\$5,397	\$7,700	\$9,392	\$10,902	\$12,975	\$14,777

#### Lifestyle in the top 28% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$5,056	\$7,171	\$8,811	\$10,379	\$12,079	\$13,778
\$5,188	\$7,376	\$9,036	\$10,675	\$12,425	\$14,164
\$5,289	\$7,533	\$9,208	\$10,675 \$10,902	\$12,691	\$14,461

#### Lifestyle in the top 29% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,986	\$7,062	\$8,692	\$10,222	\$11,894	\$13,566
\$5,056	\$7,171	\$8,811	\$10,379	\$12,079	\$13,778
\$5,188	\$7,376	\$9,036	\$10,379 \$10,675	\$12,425	\$14,164

#### Lifestyle in the top 30% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,863	\$6,870	\$8,482	\$9,969	\$11,569	\$13,194
\$4,986	\$7,062	\$8,692	\$10,222	\$11,894	\$13,566
\$5,056	\$7,171	\$8,811	\$10,222 \$10,379	\$12,079	\$13,778

### Lifestyle in the top 31% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,767	\$6,722	\$8,318	\$9,772	\$11,317	\$12,905
\$4,863	\$6,870	\$8,482	\$9,969	\$11,569	\$13,194
\$4,986	\$6,870	\$8,692	\$10,222	\$11,894	\$13,566

#### Lifestyle in the top 32% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,666	\$6,565	\$8,146	\$9,564	\$11,051	\$12,600
\$4,767	\$6,722	\$8,318	\$9,772	\$11,317	\$12,905
\$4,863	\$6,722 \$6,870	\$8,482	\$9,969	\$11,569	\$13,194

#### Lifestyle in the top 33% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,578	\$6,427	\$7,995	\$9,382	\$10,818	\$12,333
\$4,666	\$6,565	\$8,146	\$9,564	\$11,051	\$12,600
\$4,767	\$6,722	\$8,318	\$9,772	\$11,051 \$11,317	\$12,905

#### Lifestyle in the top 34% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,476	\$6,269	\$7,822	\$9,173	\$10,551	\$12,026
\$4,578	\$6,427	\$7,995	\$9,382	\$10,818	\$12,333
\$4,666	\$6,427	\$8,146	\$9,564	\$11,051	\$12,600

#### Lifestyle in the top 35% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,395	\$6,144	\$7,663	\$9,006	\$10,338	\$11,782
\$4,476	\$6,269	\$7,822	\$9,173	\$10,551	\$12,026
				\$10,818	

#### Lifestyle in the top 36% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,309	\$6,010	\$7,495	\$8,830	\$10,122	\$11,523
\$4,395	\$6,144	\$7,663	\$9,006	\$10,338	\$11,782
\$4,476	\$6,144 \$6,269	\$7,822	\$9,173	\$10,551	\$12,026

#### Lifestyle in the top 37% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,256	\$5,927	\$7,391	\$8,720	\$9,993	\$11,363
\$4,309	\$6,010	\$7,495	\$8,830	\$10,122	\$11,523
\$4,395	\$6,144	\$7,663	\$9,006	\$10,338	\$11,782

#### Lifestyle in the top 38% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,172	\$5,796	\$7,225	\$8,547	\$9,790	\$11,108
\$4,256	\$5,927	\$7,391	\$8,720	\$9,993	\$11,363
\$4,309	\$5,927 \$6,010	\$7,495	\$8,830	\$10,122	\$11,523

#### Lifestyle in the top 39% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$4,094	\$5,675	\$7,073	\$8,387	\$9,602	\$10,873
\$4,172	\$5,796	\$7,225	\$8,547	\$9,790	\$11,108
\$4,256	\$5,796	\$7,391	\$8,720	\$9,993	\$11,363

### Lifestyle in the top 40% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,998	\$5,526	\$6,884	\$8,189	\$9,371	\$10,583
\$4,094	\$5,675	\$7,073	\$8,387	\$9,602	\$10,873
\$4,172	\$5,796	\$7,225	\$8,547	\$9,790	\$11,108

#### Lifestyle in the top 41% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,923	\$5,410	\$6,738	\$8,035	\$9,191	\$10,357
\$3,998	\$5,526	\$6,884	\$8,189	\$9,371	\$10,583
\$4,094	\$5,675	\$7,073	\$8,387	\$9,602	\$10,873

#### Lifestyle in the top 42% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,847	\$5,305	\$6,606	\$7,897	\$9,029	\$10,161
\$3,923	\$5,410	\$6,738	\$8,035	\$9,191	\$10,357
	\$5,526				

#### Lifestyle in the top 43% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,756	\$5,181	\$6,450	\$7,719	\$8,837	\$9,941
\$3,847	\$5,305	\$6,606	\$7,897	\$9,029	\$10,161
\$3,923	\$5,410	\$6,738	\$8,035	\$9,191	\$10,357

#### Lifestyle in the top 44% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,675	\$5,073	\$6,313	\$7,554	\$8,668	\$9,748
\$3,756	\$5,181	\$6,450	\$7,719	\$8,837	\$9,941
\$3,847	\$5,305	\$6,606	\$7,897	\$9,029	\$10,161

#### Lifestyle in the top 45% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,588	\$4,954	\$6,164	\$7,374	\$8,485	\$9,537
\$3,675	\$5,073	\$6,313	\$7,554	\$8,668	\$9,748
\$3,756	\$5,181	\$6,450	\$7,719	\$8,837	\$9,941

#### Lifestyle in the top 46% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,505	\$4,843	\$6,023	\$7,204	\$8,312	\$9,339
\$3,588	\$4,954	\$6,164	\$7,374	\$8,485	\$9,537
\$3,675	\$5,073	\$6,313	\$7,554	\$8,668	\$9,748

#### Lifestyle in the top 47% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,438	\$4,751	\$5,908	\$7,065	\$8,170	\$9,176
\$3,505	\$4,843	\$6,023	\$7,204	\$8,312	\$9,339
\$3,588	\$4,954	\$6,164	\$7,204 \$7,374	\$8,485	\$9,537

#### Lifestyle in the top 48% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,347	\$4,628	\$5,753	\$6,878	\$7,979	\$8,958
\$3,438	\$4,751	\$5,908	\$7,065	\$8,170	\$9,176
\$3,505	\$4,751 \$4,843	\$6,023	\$7,204	\$8,312	\$9,339

#### Lifestyle in the top 49% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,295	\$4,559	\$5,665	\$6,772	\$7,871	\$8,834
\$3,347	\$4,628	\$5,753	\$6,878	\$7,979	\$8,958
\$3,438	\$4,628 \$4,751	\$5,908	\$7,065	\$8,170	\$9,176

#### Lifestyle in the top 50% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,214	\$4,449	\$5,527	\$6,604	\$7,682	\$8,639
\$3,295	\$4,559	\$5,665	\$6,772	\$7,871	\$8,834
\$3,347	\$4,628	\$5,753	\$6,878	\$7,979	\$8,958

#### Lifestyle in the top 51% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,134	\$4,341	\$5,391	\$6,440	\$7,490	\$8,447
\$3,214	\$4,449	\$5,527	\$6,604	\$7,682	\$8,639
\$3,295	\$4,449 \$4,559	\$5,665	\$6,772	\$7,871	\$8,834

#### Lifestyle in the top 52% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,086	\$4,276	\$5,308	\$6,341	\$7,374	\$8,331
\$3,134	\$4,341	\$5,391	\$6,440	\$7,490	\$8,447
\$3,214	\$4,341 \$4,449	\$5,527	\$6,604	\$7,682	\$8,639

#### Lifestyle in the top 53% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$3,005	\$4,165	\$5,169	\$6,173	\$7,177	\$8,135
\$3,086	\$4,276	\$5,308	\$6,341	\$7,374	\$8,331
\$3,134	\$4,341	\$5,391	\$6,440	\$7,490	\$8,447

#### Lifestyle in the top 54% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$2,921	\$4,052	\$5,026	\$6,001	\$6,975	\$7,933
\$3,005	\$4,165	\$5,169	\$6,173	\$7,177	\$8,135
\$3,086	\$4,165 \$4,276	\$5,308	\$6,341	\$7,374	\$8,331

#### Lifestyle in the top 55% of Americans

1 people	2 people	3 people	4 people	5 people	6 people
\$2,872	\$3,986	\$4,943	\$5,900	\$6,857	\$7,814
\$2,921	\$4,052	\$5,026	\$6,001	\$6,975	\$7,933
\$3,005	\$4,052	\$5,169	\$6,173	\$7,177	\$8,135





#### Consider the following...

- Over your life, what has brought you the deepest joy?
- At the end of your life, what will you wish you had more of?
- How have you seen God work through you or your family?
- What unique purpose has God prepared you for?
- Where do you see God calling you over the next few years?





# Which spending categories are most distracting to your primary purpose?



## Select 5 (or more) items from any of the following categories

- Status spending
- Leisure and entertainment spending
- Convenience spending
- Spending on kids/grandkids



# How much would each of these adjustments reduce your monthly spending by?





# What would your average spending be after reprioritizing your expenses?





### Put your finish lines side by side





## Which of these 3 finish lines is God calling you to for the next 3 months?







### Maintaining a finish line

- Times to consider adjustment
  - Annually
  - Change in family size
  - Moving to a new location
  - Change in circumstances (college, health...)
- Use the same strategies
  - Benchmarking
  - Prioritization / budget analysis
- Using inflation to downsize

















End of Life Reserve



Net Worth Finish Line

1. Conservative margin

2. Wealth transfer to children

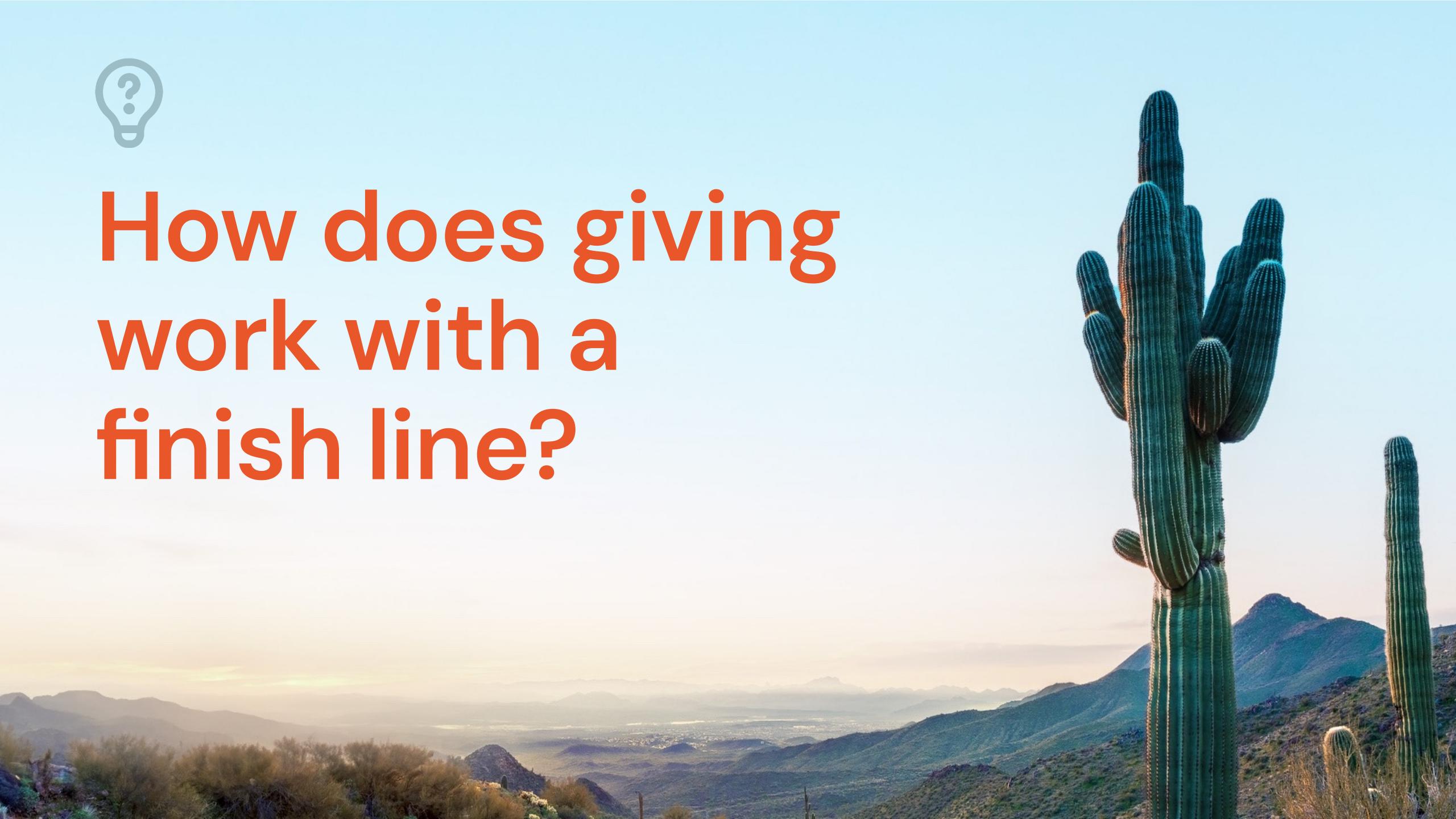
Use a financial advisor



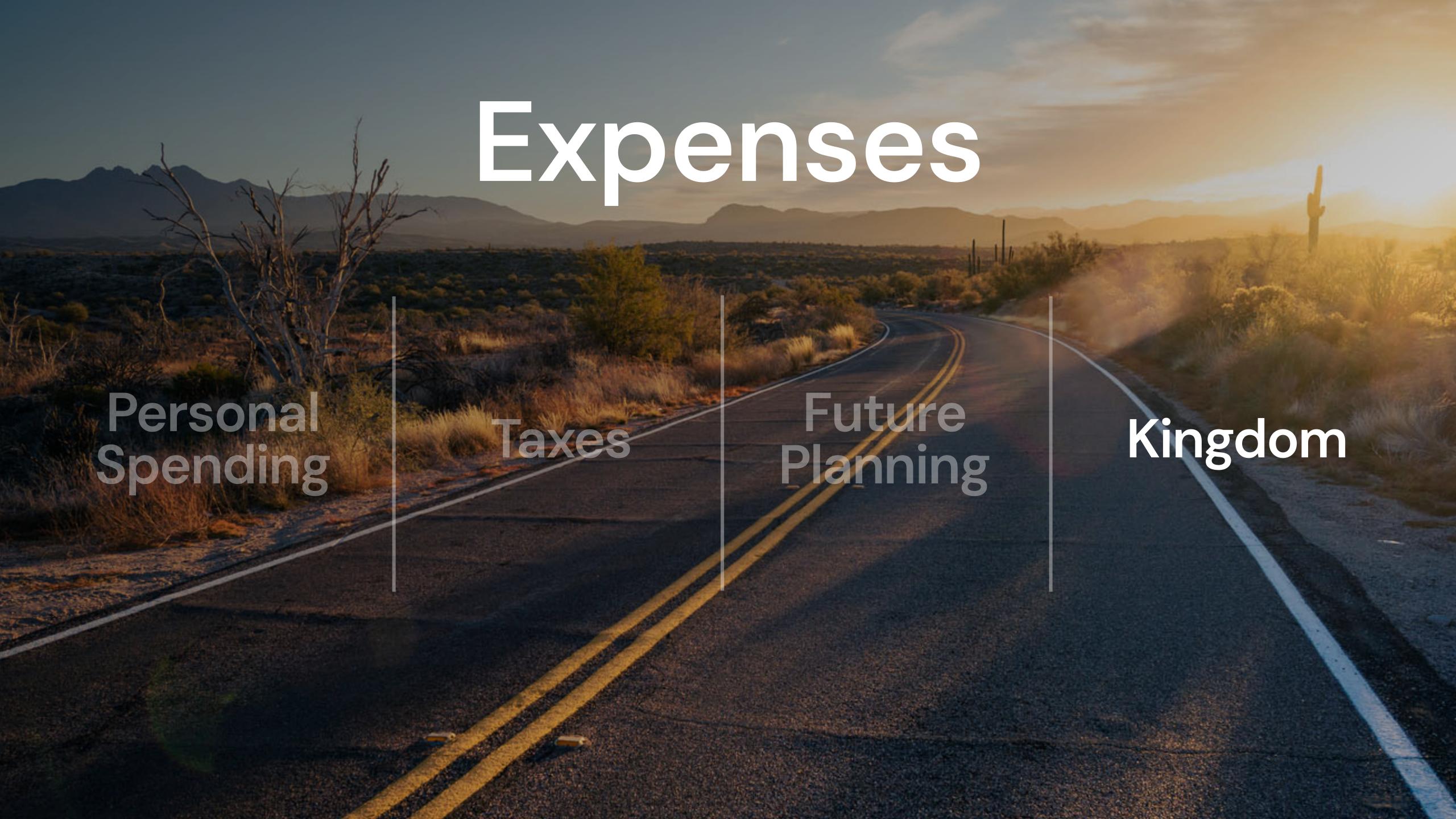
### Wealth Transfer Considerations

- Consider a wealth transfer finish line
- Consider making your transfer before you're gone, ideally when they need it most
- Involve your kids and explain your reasoning









## How much to give

- After accounting for spending and saving, use everything else for the Kingdom
- As capacity increases, investing in the kingdom increases rather than lifestyle or savings rate





#### Motivation

Your motivation is the core driver behind your generosity. It's the fuel that pushes you to the next level.



#### Problem

Your problems are the brokenness that God invites you to step into, your calling and conviction.



#### Solution

Your solutions are the ways you bring light into your problems directly or through ministries and movements.



#### Allocation

Your allocation is how you determine how much to give from whatever God has entrusted you with.



#### Timing

Your timing is how you determine when you give during the year and throughout your life.



#### Transfer

Your transfer is how you move money and resources into the hands of those in need or those at work.



#### Integration

Your integration is how your giving integrates into the broader picture of your time, talent, treasure, and prayer.



#### Mobilization

Your mobilization is how you inspire and encourage other givers to magnify their generosity.







### Considerations in retirement

- Set a spending finish line
- Set a net worth finish line
- Re-evaluate net worth finish line frequently
- Only so much time left to cash in on eternity











### Owning vs Managing

You can still be a manager without being the owner





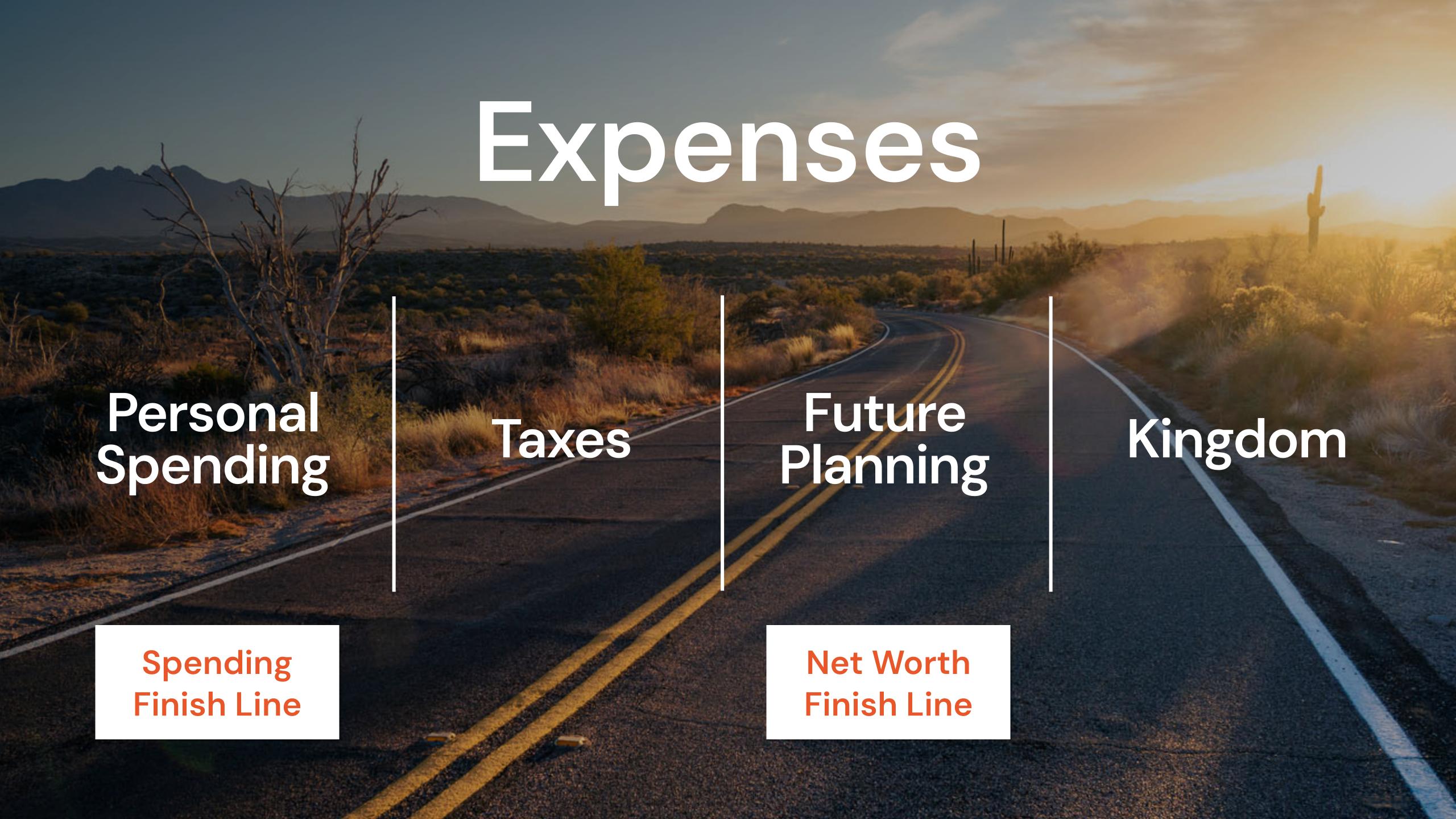
## What is the purpose?

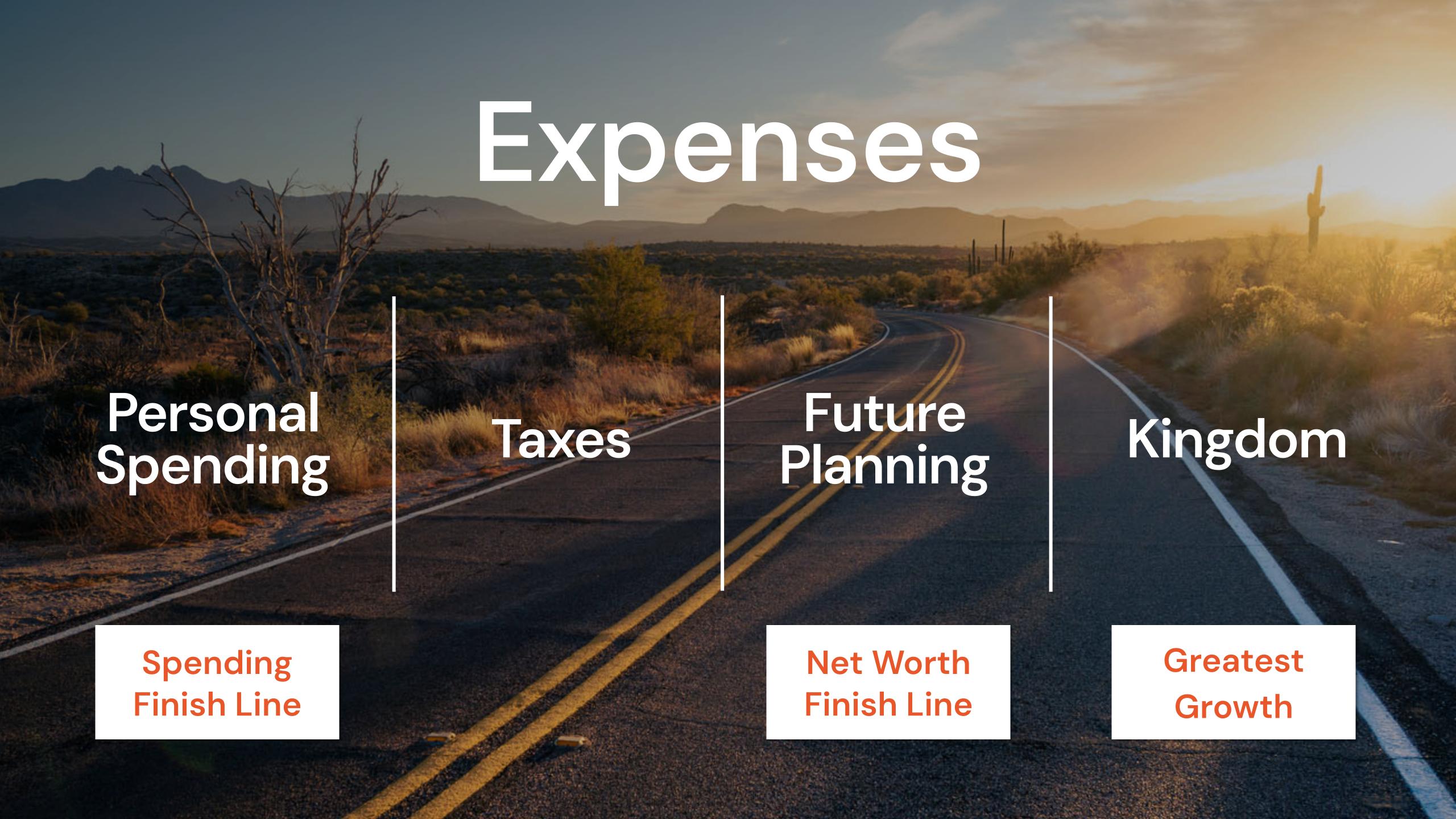
- Building personal wealth?
  - Include within your net worth finish line
- Exclusively for advancing the kingdom?
  - Consider separating or isolating into a separate account or entity













# Resources and links

Go to finishlinepledge.com/impact2024



